

POSITION	Paid internship at Corporate sales division
WORK SCHEDULE	Full time
START DATE	ASAP
OPENING DATE	28/11/2022
APPLICATION DEADLINE	16/12/2022
CONTRACT TERM	3-6 months with possibility of further employment

"IDBank" CJSC offers an opportunity to graduate students or newly graduates to participate in a paid internship program in the banking sector to gain relevant experience in the Corporate sales division and later work in the Bank.

DURING THE INTERNSHIP THE STUDENTS WILL RECEIVE TRAINING AND GAIN PRACTICAL EXPERIENCE IN THE FOLLOWING DIRECTIONS:

1. Attracting RA resident and non-resident legal entity clients, provision of information on the services rendered by the Bank.
2. Implementation of meetings and visits with clients at the premises of the Bank and outside the Bank's territory for the purpose of attracting clients.
3. Rendering customer service for RA resident and non-resident legal entities.
4. Implementation of the process of calculating the yield to be received from the client in terms of all products as well as the process of approval of preferential conditions.
5. Collection of information required for implementation of client monitoring and implementation of such monitoring.
6. Maintenance of information databases and files.
7. Organization of the process of preparation and signing of corresponding contracts and agreements with clients.
8. Sales of card overdrafts, payment systems (POS terminals), Rocket line 0 and other corporate products.

REQUIRED QUALIFICATIONS

- Specialization in economy/finance.
- Knowledge of Russian and English languages.
- Excellent communication skills.
- Negotiation and sales skills.
- Proactivity, being full of innovative ideas and enthusiasm.

ADDITIONAL INFORMATION

Perspective of continuing to work for the Bank by the end of the internship.

After successful completion of the probation period, the Bank offers its employees a wide range of privileges, particularly, a comprehensive medical insurance package, a comprehensive bonus plan, a corporate package for sports club services, banking services on preferential terms, etc.

APPLICATION PROCEDURE

All the candidates interested in starting their career at the Corporate sales division of the Bank and joining IDBank's team are encouraged to fill in the application form attached to the announcement and send it to hr@idbank.am before the deadline mentioning the position applied for in the subject line of the e-mail. Only short-listed candidates will be contacted.

ABOUT THE COMPANY

"IDBank" CJSC was founded in 1990 as "Anelik Bank" Limited Liability Company and was renamed to "ID Bank" CJSC since 04.06.2018. The Bank's mission is to be the first choice Bank for the customers as the best innovative Bank providing the customers with personalized unique digital solutions. To learn more about the Bank, please visit: <https://www.idbank.am/>.