



POSITION	Client Manager, "Centre" branch
TERM	Full time
LOCATION	Yerevan, RA
START DATE	As soon as possible
OPENING DATE	November 30, 2022
APPLICATION DEADLINE	December 12, 2022
DURATION	Permanent with 3 months of probation period

IDBank is looking for an experienced, motivated and qualified candidate for the position of Client Manager of the "Centre" branch to fulfil the responsibilities listed below.

#### JOB RESPONSIBILITIES

- Rendering customer service, providing relevant consultation on services rendered by the Bank;
- Identification of clients' needs, attraction of new clients;
- Implementation of sales/cross-sales of services rendered by the Bank;
- Implementation of functions related to providing loans, attracting deposits, opening and servicing of bank accounts, payment cards, safe boxes /personal deposit boxes/, remote systems;
- Implementation of functions of state authority service offices and insurance agent;
- Providing clients with references, statements, payment documentation and copies of them, as well as other documents defined by internal legal acts of the Bank, related to their accounts;
- Implementation of other operation as instructed by the immediate supervisor and/or defined by internal legal acts of the Bank.

#### REQUIRED QUALIFICATIONS

- Higher education in Economics/Finance;
- 1-2 years of work experience in the sphere of lending;
- Knowledge of RA banking legislation;
- Good knowledge of computer (MS Office);
- Good knowledge of Armenian, English and Russian languages;
- Communication and negotiation skills;
- Sales skills;
- Analytical skills;
- Willingness to work in a team;
- Ability to work in different situations and fast orientation.

### **ADDITIONAL INFORMATION**

After successful completion of the probation period, the Bank offers its employees a wide range of privileges, particularly, a comprehensive medical insurance package, a comprehensive bonus plan, a corporate package for sports club services, banking services on preferential terms, etc.

### **APPLICATION PROCEDURES**

All interested candidates who meet the requirements above and are confident that their background and experience qualifies them for this position, should send filled in application form attached to this announcement to: [hr@idbank.am](mailto:hr@idbank.am) mentioning the position applying for in the subject line of the e-mail. Only short-listed candidates will be contacted.

### **ABOUT THE COMPANY**

"ID Bank" CJSC was founded in 1990 as "Anelik Bank" Limited Liability Company and was renamed to "ID Bank" CJSC since 04.06.2018.

The Bank's mission is to be the first choice Bank for the customers as the best innovative Bank providing the customers with personalized unique digital solutions.

To learn more about the Bank, please visit: <https://www.idbank.am/>