



POSITION	Client Manager, "Center" branch
TERM	Full time
LOCATION	Yerevan, RA
START DATE	As soon as possible
OPENING DATE	14/03/2024
APPLICATION DEADLINE	02/04/2024
DURATION	Permanent with 3 months of probation period

IDBank is looking for motivated candidate for the position of Client Manager to fulfil the responsibilities listed below.

#### JOB RESPONSIBILITIES

- Rendering customer service, providing relevant consultation on services and products rendered by the Bank;
- Identification of clients' needs, attraction of new clients;
- Implementation of sales/cross-sales of services rendered by the Bank;
- Implementation of functions related to providing loans, attracting deposits, opening and servicing of bank accounts, payment cards, safe boxes /personal deposit boxes/, remote systems;
- Providing clients with references, statements, payment documentation and copies of them, as well as other documents defined by internal legal acts of the Bank, related to their accounts;

#### REQUIRED QUALIFICATIONS

- Higher education;
- Work experience in the field of lending will be considered an advantage,
- Good knowledge of computer (MS Office);
- Knowledge of Armenian and Russian languages;
- Communication and negotiation skills;
- Sales skills;
- Willingness to work in a team;
- Ability to work in different situations and fast orientation.
- Stress resistance

#### ADDITIONAL INFORMATION

After successful completion of the probation period, the Bank offers its employees a wide range of privileges, particularly, a comprehensive medical insurance package, a comprehensive bonus plan, a corporate package for sports club services, banking services on preferential terms, etc.

#### **APPLICATION PROCEDURES**

All interested candidates who meet the requirements above and are confident that their background and experience qualifies them for this position, should send filled in application form attached to this announcement to: [hr@idbank.am](mailto:hr@idbank.am) mentioning the position applying for in the subject line of the e-mail. Only short-listed candidates will be contacted.

#### **ABOUT THE COMPANY**

"ID Bank" CJSC was founded in 1990 as "Anelik Bank" Limited Liability Company and was renamed to "ID Bank" CJSC since 04.06.2018.

The Bank's mission is to be the first choice Bank for the customers as the best innovative Bank providing the customers with personalized unique digital solutions.

To learn more about the Bank, please visit: <https://www.idbank.am/>