

INFORMATION BULLETIN

Purpose of the loan		Loans to purchase of fixed and working assets, financing of payables
Borrower		RA resident/non-resident private entrepreneurs, physical persons involved in agriculture business and legal entities classified as Large and SME under the Bank's internal classification criteria
Currency		Armenian dram
Minimum maturity		1 month
Maximum maturity		60 months
Loan amount	Minimum	50.000.000
	Maximum	The limit permitted by maximum risk per borrower established by the internal legal acts of the Bank
Annual interest rate *		Fixed interest rate starting from 10% for the first 12 months of the loan Variable rate ABRR plus 0.5% minimum, from the 13 th month
Loan application processing fee		Not applicable
Upfront fee		1% of the loan amount in a single payment
Grace period for repayment of the principal amount		Grace period may be provided for the entire period of the loan based on specifications of the business, however, may not exceed 36 months in aggregate.
Loan and interest repayment		<ol style="list-style-type: none"> 1. On annuity basis, aggregate amount of the principal and the interest to be paid at equal monthly frequency, 2. Descent, equal payment of principal and interest amount on monthly basis. 3. both together – repayment of principal to be based on the financial flow occurrence dynamics, and interest rate – on monthly basis
Minimum business history (uninterrupted)		12 months

Opening/maintenance of bank account	According to tariffs
Cash withdrawal fee	According to the rates applicable at the Bank (cash withdrawal of the loan amount or a part thereof can be limited by the decision of competent authority of the Bank (cash withdrawal here means transfer of facilities from the Borrower's account to other account opened with the Bank or other banks))
Eligible age of the borrower/guarantor	Eligible age of private entrepreneurs, physical persons should not exceed 70 at the time of maturity.
Requirements to the credit history of the Borrower (including participants held 10% and more in its charter capital) /guarantors	<ol style="list-style-type: none"> 1. No overdue /classified obligations as of the date of loan application, 2. Good or neutral credit history acceptable by the Bank, according to the internal legal acts of the Bank, 3. Credit history requirements for other participants and parties closely related with the borrowers can be presented by the decision of the competent authorities of the Bank
Acceptable security/collateral	<ul style="list-style-type: none"> • Real property, • Fixed assets (equipment, techniques, other property), • Vehicles, • working assets, • cash flows, • guarantees, warranties • cash, • precious metals (items) ** • Shares, • Securities, • right of collateral • other property or property right allowed by the RA legislation.
Loan to collateral ratio	Established by Risk management policy. Loan to collateral ratio calculation shall be based on appraised liquidation value of collateral.
Insurance of collateral	The subject of collateral should be insured from the appraised market value if the subject of collateral is vehicle. The competent authority of the Bank, which takes the decision on the loan can require insurance for the subject of collateral for all other types of collateral.
Fine, penalty	For overdue principal amount - 0.1% daily
	For overdue interest amount - 0.1% daily
	For early repayment of the principal amount – 5% of such early repaid amount
Where to apply	Branches of the Bank

Maximum term of taking decision	15 business days after presenting complete file of documents required by the Bank
Term of giving notice to the client on taken decision	1 business day
Validity term of the decision	30 business days
Term of re-approval ***	Maximum once, within 10 business days after expiration of the validity term of the decision, under the terms of financing, applicable as of the day of re-approval
Term of extending the loan	According to the internal legal acts of the Bank

* Interest rate of the loan to customer is determined by the competent decision making authority based on the financials of the customer, credit history, required maturity, length of business processes, reputation, rate of the customer and other indicators. As a result of changes the loan interest rate may not exceed 19% and be less than 9%. The Reference rate of ID Bank CJSC (ABRR) and calculation methodology is available by link below:

<http://www.anelik.am/retail/anelik-bank-reference-rate-abrr/>:

**Gold items are appraised at tariffs applicable by the Bank.

*** The Bank is liable to refuse the loan if the terms essential for making positive loan decision have changed (such as the value of collateral, past due liabilities, bank accounts arrest/seizure, etc).

How to calculate interests

Interest amount is applied to the reduced balance with the account of 365 days a year

ATTENTION: THE INTEREST ACCRUED TO THE CREDIT AMOUNT IS CALCULATED ON THE BASIS OF NOMINAL INTEREST RATE.

Exchange rate effect
Taking into account the fact that the Bank provides loans in both Armenian drams and foreign currency, the borrower should understand that foreign currency fluctuations can have either positive or negative impact on the loan repayment

Loan request rejection

Upon request of the client the Bank can provide information on rejecting the loan in written form.

ATTENTION: IN CASE OF FAILURE TO REPAY THE LOAN INTEREST AND/OR PRINCIPAL WHEN DUE YOUR

ASSETS CAN BE SEIZED. THE INFORMATION ABOUT YOUR OVERDUE LIABILITIES SHALL BE RECORDED IN THE CREDIT REGISTER.

If the funds received as a result of disposal of pledged property are not enough to cover the borrower's liabilities under the loan, such liabilities shall be paid on the account of other equivalent assets of the borrower.

The following documents need to be presented to the Bank for variable rate loans